VBA’s 26th Annual Meeting
September 25th to the 27th 2019
at Wintergreen Resort

The Virginia Biomedical BoD is happy to announce that we have been diligently working to organize another great meeting this September at Wintergreen Resort. We have been able to put together a list of quality classes and presenters that will offer a great value to our members.

We look forward to spending time together with our vendor friends that are so essential in our mission to offer education and networking opportunities to everyone who attends.

We will be hosting with our sponsor Trimedx on Wednesday the Third Annual Kevin Breen Golf Classic at Devil’s Knob golf course.

We will have dinner Wednesday evening in the ballroom after the golf tournament. Following dinner we will have a corn hole tournament sponsored by Northfield Medical. Please see our schedule and class information for more detail on all of the educational opportunities. We are also pleased to announce that Danielle McGeary, AAMI’s first Vice President of Healthcare Technology Management, will be the Keynote speaker Thursday morning.

We are happy to announce that casino night is back for our Thursday evening entertainment sponsored by Hospital warehouse.

We Look forward to seeing old friends and making new ones. Enjoy your summer.

Sincerely– The VBA BoD

https://www.facebook.com/vabiomed/ www.VABIOMED.ORG
This year's golf outing will be held on Wednesday the 25th of September at the Devil's Knob Golf Course. Registration will start at 10:00 am and a Shotgun start will happen at 11:00 am. The cost is $50 for an individual or $200 for a Sponsored Team. There will be a box lunch served on the turn and prizes for Closest to pin and Long Drive (Male and Female). First and second place awarded during the evening meal and entertainment on the patio Thursday evening.

Format is Captains choice where all four players take shot and you play from best position, all four again take shot and repeat until the ball is holed. Must use at least one drive from each person on front nine and back nine. Please Go to https://www.vabiomed.org to register.

Thank you to this years Golf sponsor Trimedx

Thank you to this years Golf sponsor Trimedx
Keynote speaker Danielle McGeary AAMI

Danielle McGeary is AAMI’s first Vice President of Healthcare Technology Management. McGeary holds a bachelor’s and master’s degree in Biomedical Engineering from the University of Connecticut. She is a certified Project Manager and Healthcare Technology Manager. McGeary has worked as a District Manager for Aramark Healthcare Technologies, Director of Clinical Engineering for the VA Boston and Bedford Healthcare Systems and as an Equipment Planner and Clinical Engineer for Hartford Healthcare. She is an avid runner, tennis player, and lives in Massachusetts.

After dinner on Wednesday
Northfield medical will host a corn hole tournament on the patio
Join us Thursday evening for
Casino Night sponsored by
Hospital Warehouse
### Wednesday September 25, 2019

<table>
<thead>
<tr>
<th>Event</th>
<th>Location</th>
<th>Time</th>
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</thead>
<tbody>
<tr>
<td>Golf Tournament (Lunch provided) (Sponsored by Trimedex)</td>
<td>devil's Knob Golf course</td>
<td>10am-4pm</td>
</tr>
<tr>
<td>VBA Board meeting/evening meal and entertainment</td>
<td>Skyline Room</td>
<td>6:30pm-9pm</td>
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<tr>
<td>Cornhole and Bar (Sponsored by Northfield)</td>
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</tr>
<tr>
<td>Vendor Set Up</td>
<td>Skyline Room</td>
<td>8am-5:30pm</td>
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</tbody>
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### Thursday September 26, 2019

<table>
<thead>
<tr>
<th>Event</th>
<th>Location</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registration</td>
<td>Skyline Foyer</td>
<td>7am-4pm</td>
</tr>
<tr>
<td>Breakfast</td>
<td>Skyline Room</td>
<td>7am-9am</td>
</tr>
<tr>
<td>Keynote: Danielle McGeary (AAMI)</td>
<td>Skyline Room</td>
<td>8am-9am</td>
</tr>
<tr>
<td>Exhibit Hall open</td>
<td>Skyline Room</td>
<td>9am-10am, 12am-2pm, 4-6pm</td>
</tr>
<tr>
<td>Sterrad NX Training (Joe Caccioppi)</td>
<td>Shenandoah Room</td>
<td>10am-12pm, 2-4pm</td>
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<tr>
<td>Artificial Intelligence in health care, Office 365 in health care</td>
<td>Shamokin Room</td>
<td>10am-12pm, 2-4pm</td>
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<tr>
<td>Six Sigma Yellow Belt (James Swisher)</td>
<td>Rockfish Room</td>
<td>10am-12pm, 2-4pm</td>
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<tr>
<td>FT10 ESU (MAX OF 12 STUDENTS) (Dale Munson)</td>
<td>Blue Ridge Room</td>
<td>10am-12pm, 2-4pm</td>
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<tr>
<td>Zoll (R series) (John Amann)</td>
<td>Crawford Room South</td>
<td>10am-12pm, 2-4pm</td>
</tr>
<tr>
<td>Round Table: HTM Growth and Development (Danielle McGeary)</td>
<td>Windsong Room</td>
<td>10am-11am</td>
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<tr>
<td>Stryker/Physio: LP20 (Kevin Vest)</td>
<td>Pryor's Porch</td>
<td>10am-12pm, 2-4pm</td>
</tr>
<tr>
<td>Vendor lunch</td>
<td>Skyline Room</td>
<td>11:30AM</td>
</tr>
<tr>
<td>Lunch Break</td>
<td>Skyline Room</td>
<td>12:2pm</td>
</tr>
<tr>
<td>CBET CERTIFICATION TEST (Registration through AAMI)</td>
<td>Windsong Room</td>
<td>1pm-4pm</td>
</tr>
<tr>
<td>CRES CERTIFICATION TEST (Registration through AAMI)</td>
<td>Windsong Room</td>
<td>1pm-4pm</td>
</tr>
<tr>
<td>Dinner on the Patio (Sponsored by SAGE)</td>
<td>On the Patio</td>
<td>6-7:30pm</td>
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<tr>
<td>Evening Entertainment: Casino Night (Sponsored by Hospital Warehouse)</td>
<td>On the Patio</td>
<td>8pm-11pm</td>
</tr>
<tr>
<td>Time</td>
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<td>Breakfast</td>
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<tr>
<td>9-10am, 12-2pm</td>
<td>Exhibit Hall open</td>
<td>Skyline Room</td>
</tr>
<tr>
<td>10am-12pm, 2-</td>
<td>Zoll (X series) (John Amann)</td>
<td>Crawford Room South</td>
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<tr>
<td>10am-12pm, 2-</td>
<td>Six Sigma Yellow Belt (James Swisher)</td>
<td>Rockfish Room</td>
</tr>
<tr>
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</tr>
<tr>
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<td>Shenandoah Room</td>
</tr>
<tr>
<td>11:30am</td>
<td>Vendors lunch</td>
<td>Skyline Room</td>
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<tr>
<td>12-2pm</td>
<td>Lunch Break</td>
<td>Skyline Room</td>
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<tr>
<td>After 2 pm</td>
<td>Vendor Breakdown</td>
<td>Skyline Room</td>
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VBA is excited to announce a unique training and certification opportunity for its members at this year’s annual meeting:

**Earn your certification as a Lean Yellow Belt!**

What is Lean? It’s the name we give the philosophies, tools, and systems originally developed by Toyota to build highly reliable and consistent cars. Lean isn’t just for cars, though. It’s been adopted by thousands of companies worldwide and is a proven catalyst for improving quality, reducing costs, and boosting employee morale.

Lean is primarily focused on eliminating waste. That is to say, it aims to get rid of things that take employee time and energy, but don’t add value to patients. It offers not just tools to find and eliminate waste, but a philosophy that respects and empowers the people who care for patients.

Classes will be offered in two fun-filled, highly-interactive sessions by a certified Lean instructor and Professional Engineer from Hawkeye Business Solutions. You’ll learn:

- **Lean Basics** – Terms, tools, and ideas to accelerate your improvement projects
- **PDCA** – How to implement the Plan, Do, Check, Act cycle to keep projects on track
- **Process Maps** – How to create pictures that describe how things are today and how they should be tomorrow
- **5S** – How to apply five powerful steps to transform the physical environment into an organized, efficient workplace
BIOMED SUPPORT SERVICES IS BRINGING FT10 TRAINING TO VBA.

Biomed Support Services is pleased to announce two one-day courses on the FT10 energy platform. The instructor, Dale Munson, is back with his simple-as-possible training materials and passion for helping biomed. Plan on attending this highly beneficial training event.

Course Topics
- Why the FT107
- Features & Benefits: A Matter of Perspective
- Review of Electrosurgery & Technology
- Menu system Familiarization
- Mechanical Design
- Principles of Operation
- Tear-down/Removal & Replacement
- Troubleshooting

Cost:
The course—which is usually $1195—is provided at the special conference rate of $495 per student.

Benefits:
- Hospitals maximize their equipment investment
- Simple in-house repairs save OEM service costs
- Increased confidence for better, faster troubleshooting
- Troubleshooting tips that extend beyond electrosurgery
- Faster PMs
- Critical knowledge for SMEI test
- Student materials provide much more information than the OEM service manuals

Registration
Course registration is via the VBA website.

Testimonial Statements
"Superior! Lots of hands-on. Great instructor, very knowledgeable!"
— Biomed Participant, Kaiser Permanente
San Diego, CA, September 2018

The best training I've received for any equipment!
— Biomed P. Banyer, Cleveland Clinic
Dover, OH, August 2018

SEPTEMBER 26-27, 2019
9:00 am - 4:00 PM/day
Wintergreen Resort
Rt. 664
Wintergreen, VA 22958

For more information: ☑ 303.526.3393
info@biomedsupportservices.com
www.biomedsupportservices.com
Lucas, LP15, LP20

**Thursday**  Lucas and LP15 Device

**Friday**  LP20 device

- general operation
- demo of a tear down and reassembly
- full Performance Inspection

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**ZOLL technical training course on both R and X Series defibrillators.**

This course is intended to provide an general overview of the product along with providing instruction on annual maintenance procedures and troubleshooting. Each course will cover the following topics:

- Device Overview
- Service Menus
- Configuration
- Data Logs
- Defibrillation Waveforms
- Preventative Maintenance
- Troubleshooting

Name: John Amann

Title: Technical Training Manager – ZOLL Medical

John Amann has worked with ZOLL in technical service for the past 5 years, currently holding the position of technical training manager. John has an extensive clinical background with more than a decade’s experience as a paramedic utilizing ZOLL products in the field, along with an extensive technical background within ZOLL holding positions as a technical trainer, regional service manager, and now managing the technical training department. John has delivered hundreds of technical training classes across the globe working directly with both customers and distributors. John also holds several patents on defibrillator related technology, and serves as a SME on ZOLL’s entire line of defibrillators.
We are excited to offer the AAMI CBET and CRES Exam at our annual meeting in September at Wintergreen Resort. The exam is scheduled for September 26th at 1pm.

Registration must be made with AAMI in order to take the exam. Link for registration can be found on https://www.vabiomed.org/
Trimedx presents an overview of the ASP STERRAD NX

Instructor Joe Caccioppi

This is an overview course that will be taught by a Trimedx instructor with deep industry expertise on this system. Topics to be covered will be: Theory of operation, proper PM completion, troubleshooting techniques and parts procurement. Course will include some hands on training on an actual system that Trimedx will be shipping in for the class.

Professor Corinne Hoisington

Morning Session

**Artificial Intelligence in Health Care - What is Our Role in the Future?**

Discover how businesses are making products, goods, and services more intelligent—and the effect it's having on society and education. With the digital wealth system, we need more people, with diverse educational and life experiences, to fuel the creativity that results in digital innovation. Artificial intelligence (AI) is gradually changing medical practice and the role of the biomedical devices. With recent progress in digitized data acquisition, machine learning and computing infrastructure, AI applications are expanding into areas that were previously thought to be only the province of human experts. Many businesses and individuals are optimistic that this AI-driven shift in the workplace will result in more jobs being created than lost. But which jobs with which skills?

Afternoon

**Office 365 in Health Care: Powerful and Secure**

Join us to explore the new features rolling out in Office 365! Innovations that play on new inventions such as LinkedIn Resume Assistant, static ink, Dictation, Quickstarter tools, and Researcher tools. Word lets you easily transform your document into an interactive and easy-to-share Sway web page that looks great on any device. Wait until you see the Office 3D visual animations live, new formulas and charts in Excel focused at data analysis, Microsoft Stream, Microsoft Forms, and Microsoft Flow. Understand top trends in the threat landscape in technology with Microsoft’s new tools.
This year’s meeting is being held at Wintergreen Resort outside of Charlottesville
Please contact Wintergreen for lodging.

Wintergreen Resort
Route 664, Wintergreen, VA 22958
(855)699-1858, or (434)325-2200,
Fax (434)325-8003
https://www.wintergreenresort.com/
www.vabiomed.org

Virginia Biomedical Association 26th Annual Meeting

“Virginia Biomedical Association – 26 years of impacting the Patient Care Experience”

September 25th to the 27th, 2019

Wintergreen Resort at Wintergreen, Virginia

Medical Equipment and Service Vendors,

I am pleased to invite you to join the Virginia Biomedical Association for our 26th Annual Meeting, September 25th—27th 2019 in Wintergreen, Virginia.

For 26 years the VBA has had continued success with creating a sense of community for biomedical, clinical engineering and diagnostic imaging service professionals in the greater Virginia area. Our annual event offers avenues for developing valuable relationships, and advancing your company’s products and services. The VBA has arranged social and networking events to promote attendee and vendor interaction. A Golf Tournament will be held on Wednesday, September 25th at Devil’s Knob Golf Course at Wintergreen Resort. Please join us for the Third annual Kevin Breen Memorial Golf Classic. The event promises a casual atmosphere that will allow you to further build your professional relationships.

Display your products and services in our centrally located exhibit area with over 7 hours of exhibit time. There will be a limited number of exhibit spaces. Please do not wait. Reserve your space today.

Please take advantage of the multiple sponsorship opportunities available at the event to further promote your company’s brand.

Meeting cost is $50 for attendees which includes annual dues.

Meeting Information (Register and Pay Online):  http://vabiomed.org/page-138263
Exhibit Space Fees:

**Silver**—— Exhibit Table Fee (2 Vendor Attendee Registrations)———[ ] $695.00

**Includes:** 2 Conference Registrations, One 6ft Skirted Table, w/ access to power, Company Logo & Link to site on VBA website, Advertisement in Quarterly Newsletter (color), and Meeting Program (black and white) *(High Resolution Electronic Image of Company Logo, submit to LEK5C@hscmail.mcc.virginia.edu by August 1st, 2018)*

* Additional Attendees $100/each

**Gold**—— Silver Table Fee plus (4 Vendor Attendee Registrations)———[ ] $945.00

- Special Recognition Announcements

**Platinum**—— Silver Table Fee (Unlimited Vendor Attendee Registrations)———[ ] $1,195.00

- Special Recognition Announcements
- Logo on Signage at Sponsored Events *(High Resolution Electronic Image Company Logo, (submit to LEK5C@hscmail.mcc.virginia.edu by August 1st, 2018)*

**Sponsorship Opportunities:**

- Key Note ——————————————————————————————————$1000
- Break Snack Table Sponsor ———————————————————————————$500
- Breakfast ———————————————————————————————————$1500
- Lunch Sponsor ———————————————————————————————————$2500
- Educational Session Sponsor ———————————————————————————$500
- Golf-Team Sponsor ———————————————————————————$200

**Golf:** Kevin Breen Memorial Golf Classic at Devil’s Knob Golf Course at Wintergreen Resort Call (434)325-8250 (Devil’s Knob Golf) or email Michael Wright - Michael.wright@trimedx.com for questions. *Captains choice/4 Player Teams VBA Tournament Registration: [https://www.vabiomed.org/](https://www.vabiomed.org/)

**Hotel Information:** Wintergreen Resort, Route 664, Wintergreen, VA 22958

(855)699-1858, or (434)325-2200, Fax (434)325-8003 [https://www.wintergreenresort.com/](https://www.wintergreenresort.com/)

*I look forward to seeing you at Devil’s Knob! Without vendor support our annual event would not be possible. Thank you for your continued support of the VBA.* Sincerely, Mark Seago, BoDVP mss8j@virginia.edu
Vendor/Exhibitor Registration Form (Pay by Check)

Reminder: Please submit High Res Electronic Image of Company Logo, website link and advertisement (½ page each color and B&W) for VBA Meeting Program and the VBA Newsletter to LEK5C@hscmail.mcc.virginia.edu by August 1st, 2019.

Company/Organization: ________________________________________________________________

Business Address: __________________________________________________________________

Phone (please include ext. and /or voice mailbox): ---___________________________________________________________________________

Fax: ___________________________________ Email: ______________________________________

Person to Receive correspondence: __________________________________________________

Email for Person to Receive correspondence: __________________________________________

Address (if different from above): _____________________________________________________

Exhibit Space Special Request: _________________________________________________________
Exhibitor Space fee:

- Silver [ ] $695.00
- GOLD [ ] $945.00
- Platinum [ ] $1,195.00

Sponsorship Opportunities:

- Key Note [ ] $1000.00
- Morning Break Sponsor [ ] $500.00
- Breakfast [ ] $1500.00
- Lunch Sponsor [ ] $2500.00
- Educational Session Sponsor [ ] $500

Golf Sponsorship:

- Golf Team Sponsor [ ] $200.00

TOTAL $______

Total Enclosed $______

Submit with the appropriate fees by **September 1, 2019**

Send completed form and check to: **Virginia Biomedical Association**

P.O. Box 2800

Chesapeake, VA 23327

VBA Tax ID 54-1719004
As an incentive to stimulate more nominees for both VBA Biomed and Manager of the Year, the VBA is providing an incentive...

For the Biomed Department that nominates the Biomed or Manager of the year winner, the VBA will provide lunch for the entire department which will include food and beverages. So look around your shop and give 5 minutes to recognize a teammate or manager that goes beyond the call of duty. Go to the VBA website at the link below and write up your nominee.

https://www.vabiomed.org/page-1082700
https://www.vabiomed.org/page-1082701

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Seeking Nominations for VBA Biomed of the Year 2019

In order to recognize individuals who have contributed significantly to the field of Biomedical Engineering, the Virginia Biomedical Association's board of directors chooses a "Biomed of the Year" at each annual meeting. This person is chosen from nominees submitted by VBA members. If you know a Biomed who deserves this recognition, please send in your nomination. The 2019 "Biomed of the Year" will be announced at the 2018 annual meeting and will receive a plaque and a check for $500.00, as well as recognition for a job well done.

Rules:
1. Explain in 250 words or less why your nominee should be Biomed of the Year.
2. Please include your nominee's job title, employer and work location.
3. VBA Directors and officers are not eligible for nomination.
4. Nominations must be received at least two weeks before the start of the V.B.A. annual meeting.
5. The winning nominee will be announced at the annual meeting
6. The Biomed of the Year will receive a plaque and $500.00
7. Submit nominations by: September 1, 2019
   - E-Mail: staff@vabiomed.org or face book message
   - On-Line form: Biomed of the Year Nomination

Please provide the following information about your nominee:

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Seeking Nominations for VBA Manager of the Year 2019

In order to recognize Managers who have contributed significantly to the field of Biomedical Engineering, the Virginia Biomedical Association's board of directors chooses a "Manager of the Year" at each annual meeting. This person is chosen from nominees submitted by VBA members. If you know a Biomedical Manager who deserves this recognition, please send in your nomination. The 2019 "Manager of the Year" will be announced at the 2018 annual meeting and will receive a plaque and a check for $500.00, as well as recognition for a job well done.

Rules:
1. Explain in 250 words or less why your nominee should be Manager of the Year.
2. Please include your nominee's job title, employer and work location.
3. VBA Directors and Officers are not eligible for nomination.
4. Nominations must be received by the week before the start of the V.B.A. annual meeting.
5. The winning nominee will be announced at the annual meeting
6. The Manager of the Year will receive a plaque and $500.00
7. Submit nominations by: September 1, 2019
   - E-Mail: staff@vabiomed.org or face book message
   - On-Line form: Biomed of the Year Nomination

Please provide the following information about your nominee:

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The VBA Needs You

To Nominate Yourself or someone you know for the VBA Board of Directors and to vote at the Annual Meeting in September

Send an e-mail to staff@vabiomed.org with nominations and upon approval from the nominee the names will be added to the ballot.

VBA目录、网站及Facebook注

VBA网站和新的VBA Facebook Page是您需要去的地方，以了解Biomedical Society的最新信息。您还可以登录并使用您的电子邮件地址（您收到此新闻通讯的同一地址）来更新您的个人资料信息。您也可以选择在成员查询成员目录时，个人资料中的哪些信息是或不是可查看的。您的个人资料也是我们用来更新您有关VBA的最新活动和会员新闻的信息。

https://www.vabiomed.org