Well it looks like winter is gone and the weather is starting to heat up and so too are the plans for the future of the VBA. The plans for this year’s annual meeting on Wednesday September the 16th to Friday September the 18th 2009 at the Williamsburg Marriott are coming along great. We will have two really good keynote speakers, several two day certification classes for technicians, several computer applications classes, a great golf tournament and more, so mark your calendars. Please check www.vabiomed.org for updates.

The next event that the VBA will be participating is the 2009 AAMI meeting in Baltimore from June 6 to 8. The VBA will have a booth in the exhibition hall that will be staffed by several members of the Board of Directors, including myself, so please stop by and say hello.

We are also starting to make plans for the VBA’s activities in 2010. We are in the process of evaluating locations, formats, time frames including the best days of the week to hold our functions, and more so if you have any suggestions or input please let us know by contacting any board member. You can locate the board members at www.vabiomed.org/board.htm

This year’s Winter Meeting was held on February 6th at Wintergreen and it was a great success. I want to take a few lines here to thank...
The Virginia Biomedical Association
Would like to Thank our 2009 Winter Meeting Sponsors

Accessories AMICO
TROFF Medical Services
TRUMPF
Sonora Medical Systems, Inc.
FLUKE Biomedical
BeliMed Infection Control
TO: Biomedical Equipment Vendors  
FROM: Aldo Nichini, VBA Vice President  
DATE: February 21, 2009  
SUBJECT: 2009 Virginia Biomedical Association 16th Annual Meeting

We invite you to plan now to exhibit your products and services at the 2009 Virginia Biomedical Association Annual Meeting on September 16th - 18th at the Kingsmill Marriott, in Williamsburg, Virginia. This is the VBA’s 16th Annual Meeting and we have improved opportunities to bring you, the VBA exhibitor, a worthwhile and productive event to attend and support.

This year’s theme, “Keeping up with the Times in 2009”, will focus on improving Clinical Engineering practices, performance, customer service, employee skills, and patient safety. The 2009 meeting will find opportune vendor display time with displays located in the meeting area, a geographically central location, and exciting educational opportunities to increase attendance and improve client interaction. Two enlightening Keynote addresses are scheduled on Thursday and Friday mornings to jump-start the day. We recognize the value of vendor support and are targeting biomedical professionals throughout the Commonwealth of Virginia, North Carolina, Maryland and West Virginia.

Forty-Five exhibit spaces, complete with 6’ table, skirting and electrical access will be available for exhibitors on a first come first serve basis. Over 7 1/2 hours of vendor exhibit time is scheduled. A complete schedule of classes will be forthcoming. We have two levels of vendor support available this year. Please choose the one that best fits your company needs. Sponsorship opportunities are still available for lunch, breaks and educational speakers. If you have any questions, please contact me at 410-641-9149.

Thank you for your continued support of the VBA. Please complete the enclosed vendor registration form and submit with the appropriate fee by August 18, 2009. Payments can be made on line through Paypal at www.vabiomed.org. Checks should be made payable to the Virginia Biomedical Association and mailed to:

Virginia Biomedical Association  
P.O. Box 1958  
Yorktown, VA 23692-9998

Hotel Information: For hotel reservations, contact the Williamsburg Marriott (50 Kingsmill Rd, Williamsburg, VA 23185) in Williamsburg, VA at (757) 220-2500 and reference the VBA Meeting. Directions are available by logging on to http://www.marriott.com/hotels/travel/phfcw-williamsburg-marriott/ and click on directions. Registrants for the VBA Annual Meeting will receive our discounted conference rate of $129.00/night. This is a per-room rate, so you may stay with a co-worker, friend, or significant other and share the cost! Please make reservations as early as possible (but no later than August 28th) in order to receive the discounted rate. There are a limited number of rooms available on a first-come-first-serve basis. Williamsburg is host to a number of conferences that week so hotels will be filling up fast.

We are excited about this year’s theme of “Keeping up with the Times in 2009” and we look forward to seeing you in Williamsburg!  
Sincerely,  

Aldo Nichini  
Aldo Nichini  
VBA Vice President

PS- Plan on joining us on Wednesday, September 16th for our Golf Tournament at Newport News Golf Club (www.nngolfclub.com).

Or visit us on the web at: www.vabiomed.org
Vendor/Exhibitor Registration Form

Names of those attending: ____________________________________________________________

Position/Title: ___________________________________________________________________

Company/Organization: _________________________________________________________________________

Business Address: ______________________________________________________________________

Phone (please include ext. and /or voice mailbox): ____________________________________________

Fax: _________________________ Email: _________________________________________________________

Person to Receive correspondence: ___________________________________________________________

Address (if different from above): ____________________________________________________________

Company Name for Exhibit: _____________________________________________________________________

Specific neighbor: ______________________________ Do not place me near: ___________________________

**GOLD LEVEL**
*Ideal location in Meeting Room*  
*6’ Display table with skirting*

*Access to electrical power (ext. cord helpful)*  
*Two chairs*

*Listed in Meeting Program and Newsletter*  
*Meals for two for 2 days*

*Price- $395.00*

**PLATINUM LEVEL**
*Ideal location in Meeting Room*  
*6’ Display table with skirting*

*Access to electrical power (ext. cord helpful)*  
*Two chairs*

*Free link to vendor website on VBA web*  
*Meals for two for 2 days*

*Free Half Page Advertisement in Quarterly Newsletter (color copy)*

*Free Half Page Advertisement in Meeting Program (black and white copy)*

*Price- $595.00*
The following sponsorship opportunities are available:

**Lunch sponsorship $1,500.00** – Recognition throughout the meeting and in the Meeting Program and Quarterly Newsletter for sponsoring lunch on Thursday (Sept 17th) or Friday (Sept. 18th).

**Breakfast sponsorship $500.00** - Recognition throughout the meeting and in the Meeting Program and an advertisement in the Quarterly Newsletter.

**Break sponsorship $250.00** – Recognition throughout the meeting and in the Meeting Program.

**Advertising in Annual Meeting program $150.00** - Full page advertisement in one of three locations - inside front, inside back and back cover (black and white copy).

**Golf Tournament Sponsor $500.00** - Recognition at Golf Tournament, in Meeting program and in the Quarterly Newsletter.

**Academic/Scholarship donation** - Any amount is welcome and greatly appreciated.

**Additional Lunches for Representatives** - $25.00 (lunch provided for up to two representatives per exhibit table)

**Door Prizes** - Please consider donating door prizes to be distributed during the show

**AD COPY** - Please note that all artwork and copy for advertisements must be submitted in electronic format by August 1, 2009 to Lee Gilley, Centra Health, 434-200-3870, lee.gilley@centrahealth.com. All ads in the Meeting Program will be black and white and ads in the Quarterly Newsletter will be color if desired.

Exhibit space will be secured during non-vendor periods. Set up can begin at 6pm on September 16th. Set up can also take place from 6:30am - 8:00am September 17th. Due to keynote speaker commencing at 8:00am, there will be no set up between 8:00-9:00am.

**AMOUNTS DUE**

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<td>Additional Lunches</td>
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**TOTAL**

$____________________

Thank You for Your Support!

Exhibit fee includes 2009 corporate membership, light breakfast and lunch for Thursday and Friday for two representatives from your organization. Please check the appropriate boxes indicating your selections and make check payable to: **Virginia Biomedical Association**. Please mail to:

**Virginia Biomedical Association, P.O. Box 1958, Yorktown, VA 23692-9998**

To use Paypal, visit us at www.vabiomed.org

VBA Tax ID 54-1719004

For additional information, please contact Aldo Nichini at 410-641-9149 anichini@atlanticgeneral.org
VBA ANNUAL GOLF TOURNAMENT  
2009

Please join you fellow VBA members in the 2009 Golf outing. This year’s event will be held on Wednesday the 16th of September on the Championship Course at Newport News Golf Club at Deer Run. www.nngolfclub.com. You may enter as a team or individually and you will get placed on a team. The price to play is $300.00 for a team or $75.00 for an individual. The price includes Range Balls, Golf w/cart, and a dinner after golf & prizes. Prizes include 1st and 2nd place for teams plus prizes for 1 longest drive hole (to be determined by course) and 2 closest to the pins (holes to be determined by course). Please contact Kevin Breen if any questions. 757-886-6053.

Newport News Golf Club at Deer Run is located on the beautiful Peninsula of Virginia. With its great central location in Tidewater, the golf courses are just minutes away from Historic Williamsburg and Yorktown and 45 minutes from Virginia Beach.

Directions:
• Exit from I-64 West at the Ft. Eustis Exit towards Yorktown (250 B).
• Turn left at the light at the bottom of the ramp onto Route 143 North (Jefferson Avenue).
• The next light, turn right onto Route 105 East (Ft. Eustis Boulevard).
• Turn left at the next traffic light onto Clubhouse Way.
This is the entrance to the Club.

-Or-

• Exit from I-64 East at the Ft Eustis Exit towards Yorktown (Exit 250 B).
• You will be traveling on Route 105 East (Ft. Eustis Boulevard).
• Turn left at the second traffic light onto Clubhouse Way.
This is the entrance to the Club.

Newport News Golf Club at Deer Run  
901 Clubhouse Way  
Newport News, Va. 23608  
(757) 886-7925

Golf Registration
Name: _________________________________________________________________________________________________
Phone: _____________________________________________ Handicap: _______
Playing Partners: _______________________________________________________________________________________
______________________________________________________________________________________________
______________________________________________________________________________________________

Please fax to Kevin Breen at 757-886-6614
Sending in $__________ via check to VBA, Box 1958, Yorktown, Va. 23692
Virginia Biomedical Association
16th Annual Meeting – “Keeping up with the Times in 2009”
September 16th – 18th, 2009
Registration Form

Name: __________________________________________ Title: __________________________

Hospital / Company: ________________________________________________________________

Address: __________________________________________________________________________

City/State/Zip: ____________________________________________________________________

Phone: __________________ Fax: __________________ Email: ____________________________

VBA Member# __________________________

<table>
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<td>student, 1 day:</td>
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<td>$70.00</td>
</tr>
</tbody>
</table>

Note: Registration fees are for the formal meeting events held on Sept 17th and 18th. Registration includes 2010 membership, and 2009 and 2010 membership for non-members. A membership application must accompany registration. Send completed registration form and a check payable to:

Virginia Biomedical Association
P.O. Box 1958
Yorktown, VA 23692-9998

Hotel Information: For hotel reservations, contact the Williamsburg Marriott (50 Kingsmill Rd, Williamsburg, VA 23185) in Williamsburg, VA at (757) 220-2500 and reference the VBA Meeting. Directions are available by logging on to http://www.marriott.com/hotels/travel/phfcw-williamsburg-marriott/ and click on directions. Registrants for the VBA Annual Meeting will receive our discounted conference rate of $129.00/night. This is a per-room rate, so you may stay with a co-worker, friend, or significant other and share the cost! Please make reservations as early as possible (but no later than August 28th) in order to receive the discounted rate. There are a limited number of rooms available on a first-come-first-serve basis. Williamsburg is host to a number of conferences that week so hotels will be filling up fast.

For more Information: Visit the V.B.A. web site at http://www.vabiomed.org for Golf Tournament Registration, Membership Application, meeting schedule, travel directions and other information - or contact Aldo Nichini at 410-641-9149 or anichini@horizon-nea.com.
The people and supporters that made it such a success. GMI provided a great class on the basics of Ultrasound called Ultrasound 101 and Joe Flannery from the Joint Commission and Riverside Regional Medical Center did a fantastic job as usual presenting the 2009 JC Standards, EOC Survey, and Compliance Session. We also need to thank our following sponsors for their support, Belimed Infection Control, Amico Accessories, Troff Medical Services, Trumpf Inc.- North America, Sonora Medical Systems, GMI, and Fluke Biomedical. I would also like to thank the Management and staff at the Wintergreen Resort and the VBA Board of Directors for making everything run smoothly the day of the event, you guys are the greatest.

Take Care and be safe,
Greg Mika
VBA President 2009

**UNDER CONSTRUCTION**

The Virginia Biomedical Association’s

16th Annual Meeting & Symposium

In WILLIAMSBURG, VA

September 16 - 18, 2009

The 16th Annual Meeting and Symposium will be what we all make of it. Volunteer for one of the many committees to put this event together. You can gain valuable experience in logistics and planning. Mark your calendars now and plan on attending to learn more about technology and trends in the field.

SEE YOU THERE!

VBA CE Shop Spotlight

The VBA Newsletter would like to recognize member shops and programs each issue. Not looking for an in-depth history or details of everything you do but would like to get some pictures of all staff and an overview of the program. Remember the cool layout on the Martha Jefferson CE Department in the last issue?

How about your shop? Put together a few pictures and tell us what you do especially if it’s something a little different or out of the “norm”. Even if you’re a one man shop (they’re tough—you get to wear all the hats and can’t blame it on anyone else) write it up. You’ve got to be inventive so set up a camera to take some shots of yourself and send it in.

Upcoming Events

VBA Board of Directors - Planning Session, Wintergreen, VA. May 20, 2009 Time: 1 - 6 PM

AAMI Meeting—June 6 to 8 2009 in Baltimore MD

VIP Hospitality Party for VBA and BMETS Members at AAMI provided by MD Publishing—June 7, 2009

Biomed Society Roundtable at AAMI—June 7, 2009 7:30 to 9:00 AM

VBA Annual Meeting-Keeping Up with the Times in 2009—September 16 to 18 2009 at the Kingsmill Marriott in Williamsburg, VA

VBA 2010 Meetings - Planning in process - Details to be announced
Positions Available

Biomedical Technician II, in South TX

3-7 years of experience in servicing and repairing general biomedical equipment in a hospital environment. Daren.gray@gmail.com  Ph: 956-796-4250
posted: 03/30/2009

Field Service Engineer for Northern Virginia

Work from your home office and travel to different hospital sites. Requirements: Associate’s Degree in Electronics or equivalent military education. MSOffice experience. Call or send resume to: Leslie McCarthy, NS Charney & Associates, Phone 800-827-9753 or LeslieM@nscharney.com Website www.nscharney.com
posted: 02/16/2009

Sr. Field Service Engineer Diagnostic Imaging Equipment, Mid-Atlantic, VA

Require experience on a variety of radiographic/fluoroscopic (R&F) rooms and associated equipment. Coverage area Virginia to Georgia with main concentration in Virginia & West Virginia). Please send resume and cover letter to: Human Resources Manager, NovaMed Corporation, 30 Nutmeg Drive, Trumbull, CT 06611-5415. Email: hr@novamedcorp.com FAX : 203-380-8992. website: http://www.novamedcorp.com
posted: 02/02/2009

Philips Healthcare Biomedical Technician II Lewes, DE

Biomedical Equipment Technician (#56362) Located at Beebe Medical Center in Lewes, DE. Requirements: Associates or Bachelor’s Degree or equivalent in Electronic Technology. 2 yrs experience servicing general biomedical equipment. If interested, please visit our careersite at: http://www.philips.com/careers Once there, pull up job #56362 and apply.
or contact email: beth.dion@philips.com
posted: 01/26/2009

Radiology Equipment Specialist at McLeod Health in Florence, SC

Qualifications/Experience: Minimum, Associate’s Degree in Biomed, or have completed equivalent military Biomedical training. 2 yrs. experience with radiographic devices. Please complete application on line at www.mcleodhealth.org. Also, you may contact Sarah McCulley via e-mail at smcculley@mcleodhealth.org
posted: 11/18/2008
The VBA website is constantly being upgraded and added to. Visit often. Check out all the links. Watch for details. Suggestions should go to:
Mark Freeman - WebMaster
@ webmaster@vabiomed.org